

Process Integrator Pro





The introduction of the new EN/AS9100 Revision 'D' Aerospace, Space & Defense standard has driven those companies wishing to gain accreditation recertification, to rethink the way in which Senior Management (now Leadership), integrates all of the key requirements into a strategically driven Business Management System.

Feedback from several Certification Bodies conducting EN/AS9100 recertification's and our own clients has shown that companies of all sizes have struggled to achieve the ultimate solution and have either not gained certification or have achieved a minimal standard of accreditation with Leadership teams still not being able to recognize the full benefits of the business model EN/AS9100 really is.

In our opinion the latest Revision 'D' standard is the best it has ever been, and based upon industry feedback, we have developed the Process Integrator Pro Management System with the mandate of ensuring that our clients achieve the optimized Strategic Business Management System ensures that 'EN/AS9100 works for you, not you for it'.

The Process Integrator Pro Business Management System is structured such as to support our clients in defining their **Strategic Direction** and, deploying this into a **Process Based** Business Management system which, results in our clients existing management systems being totally re-evaluated and reinvigorated through AERO-BIZ UK LTD unique approach when working with it's clients and all key stakeholders (From Leadership through Process Owners and Employees).

Apart from the 'Wow Factor' we seem to generate when we first present our clients with the first draft of their Process Integrator Pro Management Systems, the feedback from both our clients who have achieved EN/AS9100 Revision 'D' using the Process Integrator Pro Strategic Management System (with few or no nonconformance's) and from a number of the large Certification Bodies is that our system absolutely captures the full intent of the EN/AS9100 standard and has allowed our clients to really understand the EN/AS9100 requirements in order to achieve and maximize it's intended benefits.

AERO-BIZ UK LTD believe the Process Integrator Pro Strategic Business Management System to be the ultimate in business management systems and as yet, haven't seen anything that comes anywhere near close!!!

Product Overview



Process Integrator Pro is a Strategically Aligned Business Management System Package that has been specifically developed to meet and exceed the requirements of EN/AS9100 and optimize your business performance.

The Process Integrator Pro Strategic Business Management System comprises:

- 1. Your Business Strategic Plan & Objectives
- 2. A Strategic Business Management System Manual
- 3. Core / Support Process Turtle Diagrams
- 4. Fully Interactive Core Process Maps
- 5. Fully Process Integrated Work Instructions, Forms & Technical / Regulatory Documents

What Is Process Integrator Pro?



The Process Integrator Pro Strategic Business Management System:

- It is fully EN/AS9100 Revision 'D' compliant
- Maximises your business and process performance
- Results in a minimum 60% reduction in procedures
- Aligns all of your remaining Work Instructions, Forms and Technical Documents to your process sets
- All business processes are interactively linked so easy to navigate through the complete process set
- Each business process stage is allocated an owner thereby making it clear who is responsible for its completion
- Introduces a sustainable and effective process based Business Management System
- Provides your business with a competitive edge through strategic objective process alignment
- Improves organisational culture through fostering functional & cross functional working for process development
- Process Integrator Pro's simple but effective process map designs allow for processes to be displayed to allow for training and company awareness purposes across your business
- Improves cross functional awareness
- Establishes process input & output service level agreements
- Embeds strategic business KPI's and Objectives into the heart of your processes
- Is an excellent training tool and negates the need for asking new employees to read and familiarise themselves with overly detailed (and often out of date) procedures
- No additional software costs. Process Integrator Pro utilises Microsoft PowerPoint which is widely available in most companies
- Once your system is completed you'll be trained to make all future changes yourself so no additional costs to your business

Why Process Integrator Pro?



Process Integrator Pro is available in three levels (Bronze, Silver & Gold) and is implemented into your business in three stages.

Bronze Standard: Provides the basic Strategic Business Management System but does not include Service Level agreements or KPI/Objective process alignment

Stage 1

• Client provides our team with an electronic version of their existing management system and business strategy

Stage 2

- Compile a Strategic and EN/AS9100 compliant Business System Manual.
- Our team will critically review the clients management system and convert into core processes
- Develop process maps for each core process activity
- Develop process maps for each supporting process
- Add process scopes and relevant EN/AS9100 Revision 'D' references to each core process suite
- Identify and address any gaps in relation to EN/AS9100 revision 'D'
- Identify any procedures that need to remain as work instructions (to ensure that essential detail is not missed) and align these to the clients new core process maps
- Review all forms and align these to the clients new core process maps
- Design the clients Strategic Business Management System Model
- Develop Turtle Diagrams for each core process

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Bronze System Implementation



Bronze System continued......



Stage 3

- Send new Process Integrator Pro system to the client for initial review
- Our team to visit client in order to discuss and coach in new Process Integrator System
- Client arranges internal functional & cross functional reviews (AERO-BIZ UK LTD can facilitate as an optional extra if required)
- Client provides our team with required amendments
- Our team make required amendments and interactively link new Process Integrator Pro Management system and release to client
- Client sign off

Bronze System Implementation



Silver Standard: Builds upon your bronze standard system by reviewing your business strategic plan and aligning your strategic objectives and KPI's to your core processes.

Stage 1

• Client provides our team with their latest strategic business plan, objectives and KPI's

Stage 2

- Our team critically review and advise on proposed KPI / Objectives process alignment points
- Our team provide coaching & guidance on KPI / Objective process alignment

Stage 3

- Client conducts internal stakeholder reviews and agrees (AERO-BIZ UK LTD can facilitate as an optional extra if required)
- Our team / Client reissues new process flows



Silver System Implementation



Gold Standard: Builds upon your bronze – silver standard system by reviewing your business strategic plan and identifying service level agreements for the inputs and outputs of each core business process.

Stage 1

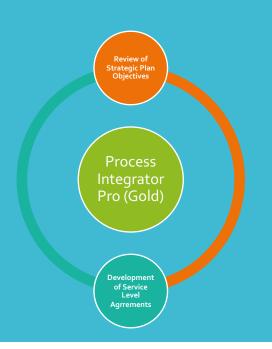
- Our team to advise on Service Level Agreement development and Strategic alignment of these
- Our team review your bronze silver Process Integrator Pro Business Management System and propose a draft set of Strategically aligned Service Level Agreements measures for each functional manager to review

Stage 2

- Client to review and advise (AEROBIZ can facilitate as an optional extra if required)
- Client / AEROBIZ update Strategic Business Management System Manual

Stage 3

- Our team to update clients Process Integrator Pro Business Management System and Manual
- Client to release new system



Gold System Implementation



You could of course do all of this for yourself, why use **AERO-BIZ UK LTD?** Here's a few a reasons we believe that we are your best partnering solution!

AERO-BIZ UK LTD do not believe in the term experts or corporate speak. Our team comprises of very experienced pragmatic, and approachable professionals that have earnt proven track records within their respective industries and who have typically progressed from shop floor level to very senior management positions over a number of years. Between our team possess a fantastic network of industry professionals from which they continue to contribute from contribute to.

Our team really do know what a value added sustainable and effective Business Management System looks like and have successfully implemented accredited systems for a number of our clients.

No need for costly brown paper and post it note workshops – We do the hard work for you by doing the initial transformation of your existing procedures saving you hours of effort.

Our structured implementation programme ensures that processes and systems are developed and agreed both functionally and cross functionally

Our approach and experience can also help you expand your knowledge of the revised standard and effective management systems, improve working cultures and break down barriers

AERO-BIZ UK LTD's Process Integrator Pro's modelling technique ensures that all of your existing Procedures, Work Instructions and Forms are reviewed, rationalised and significantly reduced.

When you sign up for your Process Integrator Pro package our support team will work with you to develop an implementation plan to suit your timescale and budget.

Why use AERO-BIZ UK LTD?



So having read our brochure and seeing how we can either transform your existing management system or even develop Process Integrator Pro from a standing start, the process is as follows:

Example Based on a Small Sized Company with <u>up to 30 management system procedures</u>:

Bronze Standard

<u>I</u>nitial procedure review

Production of Process Maps

On Site Functional Review Support

Procedure amendments

Remote Support

Silver Standard

Review of your Strategic Business Plan, KPI's & Objectives

Alignment and amendment of Strategic core Process Measurements

Remote Support

Gold Standard

Review of Client Strategic Plan, KPI's & Objectives

Development of Service Level Agreements with Remote Support

Our team will be happy to discuss the cost and timescales for complete system implementation, Bronze, Silver or Gold and for larger sized companies wishing to implement systems over a longer period of time.

Cost & Implementation





Questions?